



“KLM Retail really know what’s going on in the West End retail wise. The agency gives straightforward well thought through advice at all times and consistently adds value”

Julian Stocks
Partner, Deloitte Real Estate

Three of the world’s most iconic addresses

The Client

The Pollen Estate

The Brief

KLM Retail has acted as sole retail consultants to The Pollen Estate for over 20 years and as such is tasked to advise on the retail evolution of key assets such as Savile Row, Cork Street and Bond Street.

The Solution

During the close working relationship KLM Retail has helped develop street-centric strategies to enhance the key personalities of each retail destination and helped define tenant selection criteria.

The international reputation of each address and our strong international connections via TIRN allow us to open doors with retail brands and businesses across the world.

Where We Add Value

Our insight into specific addresses on the estate, combined with understanding our clients’ long term objectives has delivered exceptional performance through key retail brand deals at market leading levels.